

NorthVision and Epatra announce strategic partnership

Vancouver, November 26, 2018: NorthVision Technology Inc. and Epatra B.V. are pleased to announce that they have formed a strategic partnership whereby NorthVision wireless presentation systems (VisionShare) will be distributed in the Netherlands, Belgium and Luxembourg by Epatra.

VisionShare is an instant plug and play wireless presentation system that uses HDMI wireless connectivity. Software installation is not required and system compatibility issues do not occur. Moreover, VisionShare adopts the newest technology to present faster speed and larger bandwidth to support TRUE 4K connections with zero latency. NorthVision was awarded The Best New Wireless Product of ISE 2018!

Epatra, as a value added distributor, is committed to provide cutting-edge technologies in this field to its customers. Hence, this strategic partnership is a natural one given the key differentiating factors offered by VisionShare wireless collaboration systems and the strong commitment of Epatra to provide solutions to help customers adapt to the unification of AV and IT.

Emmanuel Herbreteau, European Business Development Director of NorthVision comments “This partnership is exciting for both organizations. It combines our highly innovative solutions with a value added distributor that brings more than 15 years of experience and expertise in the AV and IT sector serving hundreds of customers”.

Sander Moret en Kurt Vangerven, Sales Managers of Epatra: “At Epatra, we aspire to adopt innovative brands in our portfolio as one of the ways to keep ourselves knowledgeable on the latest developments in AV and IT. By adding NorthVision we do just that. With its use of next-gen technology in the VisionShare product line they operate at the frontier of technology. The visions of both companies are similar and thus creating a strong synergy to further transform the demand in the market”.

About NorthVision

NorthVision Technology is a leading collaborative solution provider based in Canada. We are bringing vision collaborative and interactive solutions to a brand new level: the World's First Wireless True 4K and Vision intelligence. This solution is aiming at creating the high efficiency workspace and smartest education environment that you have ever experienced. You can follow NorthVision on YouTube at www.youtube.com/northvision. For the latest information of VisionShare, please visit www.northvision.com.

About Epatra

Epatra is an AV and IT distributor focused on the distribution of a total package in the professional market for presentation, audio/video and industrial solutions. Epatra distinguishes itself by combining accurate, rapid information with good advice and the opportunity to support and execute AV and IT installations together with its resellers. Epatra has offices in the Netherlands and Belgium. More information about Epatra and its style of work can be found at www.epatra.eu.